



M&Co Distribution centre, Near Glasgow:

Widely known as one of Scotland's iconic fashion brands and founded nearly 200 years ago, M&Co have over 350 stores and a significant online sales presence which are all serviced from their modern distribution centre just outside Glasgow.

The entire waste contract of M&Co was re-tendered in 2017 and Highlander were honoured to be invited to present waste proposals and related commercials to the company management as part of their waste procurement process. As always, Highlander performed a full waste audit looking at types and volumes of materials generated, existing handling methods and systems, disposal methods and existing commercial arrangements and with this information we produced a detailed recycling proposal which increased handling efficiency, increased the number of waste materials for recycling, significantly reduced waste costs and increased pricing and revenues for valuable recycling commodities such as cardboard and polythene grades.

Our recycling solutions are derived with landfill diversion and related cost savings in mind, and we suggested provision and installation of 2 x brand new "mill sized" balers and redeployment of some existing balers and compactor units - this allowed 2 new materials to be removed from the general waste stream (Being "Jazz" polythene and yellow wax paper) and baled, for eventual recycling at our modern recycling facility in East Kilbride. We also utilized one of the existing compactors to handle the little residual volumes of general waste left over while removing the existing waste bin and this has provided savings to M&Co, of £13,000 a year, while estimated annual revenue increases for card & polythene are £30,000!

Waste disposal methods at M&Co before Highlander proposals:

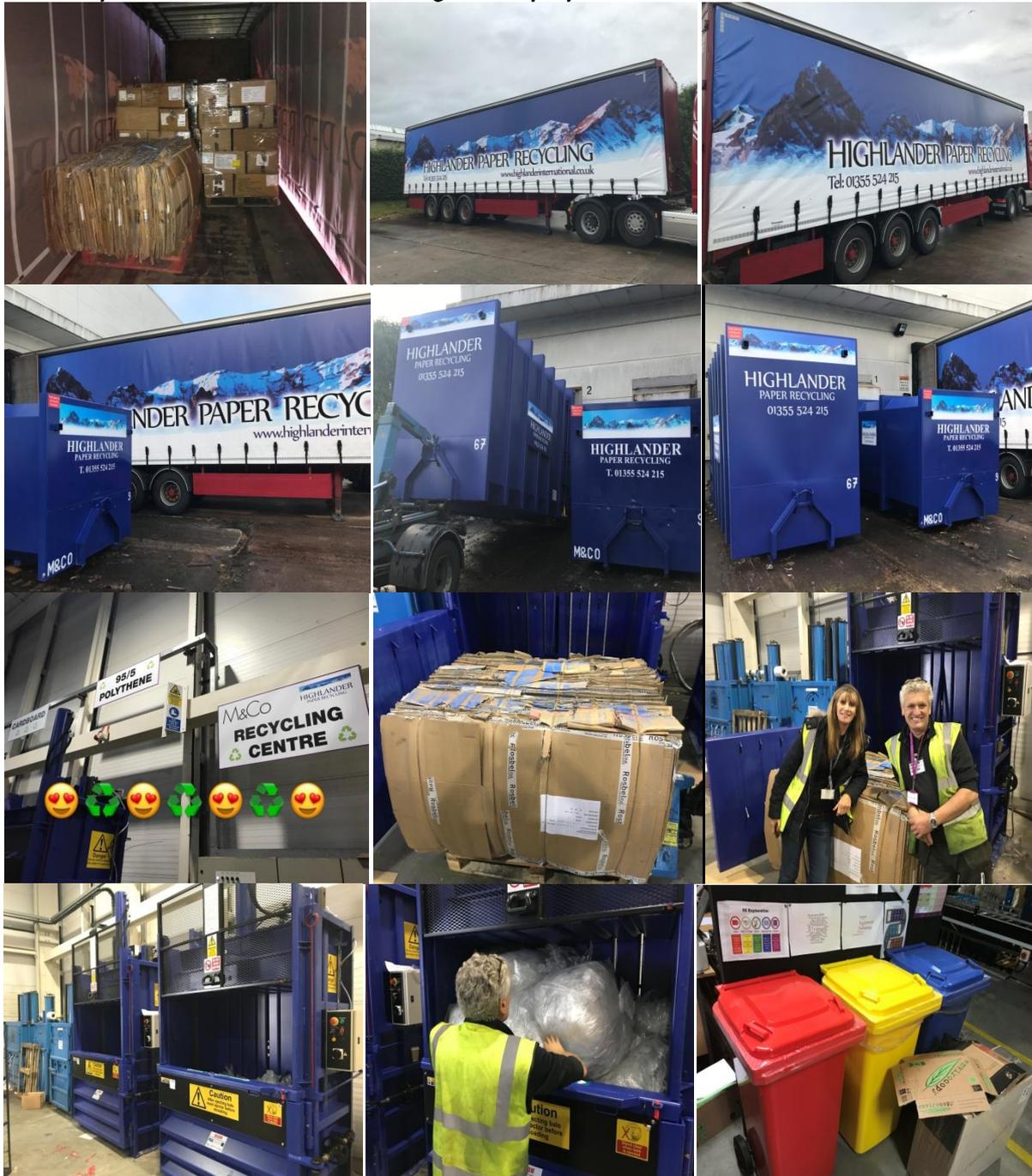


There are now 2 compactor machines and 5 balers in total at the operation – 1 compactor for general waste and 1 compactor for overspill loose cardboard. We then have 1 mill sized baler for 95-5 polythene, 1 mill sized baler for loose cardboard and 3 small balers for loose wax coated paper, loose Jazz polythene and a spare small baler for breakdown cover.



To store and transport the bales of card, poly and other recyclable materials to our facility, we now have a stand trailer at M&Co which allows mixed loads of baled and palletized material to be removed from the site to our depot in large volumes, meaning a vastly reduced cost per ton for the transport of the materials. For this contract, we commissioned a new trailer curtain with Highlander livery and the system now both works and looks great! This is a long-term contract and both Highlander & M&Co are delighted with the outcome – given this is the busiest time of year for M&Co with Christmas fast approaching and sales ergo waste volumes increasing dramatically as a result, the new machinery and systems are proving to be a real asset and are coping admirably with all waste volumes thrown at them!

Waste disposal methods at M&Co after Highlander proposals:



Case study completed – 1st November 2017 – for more information call 01355 524 215!

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