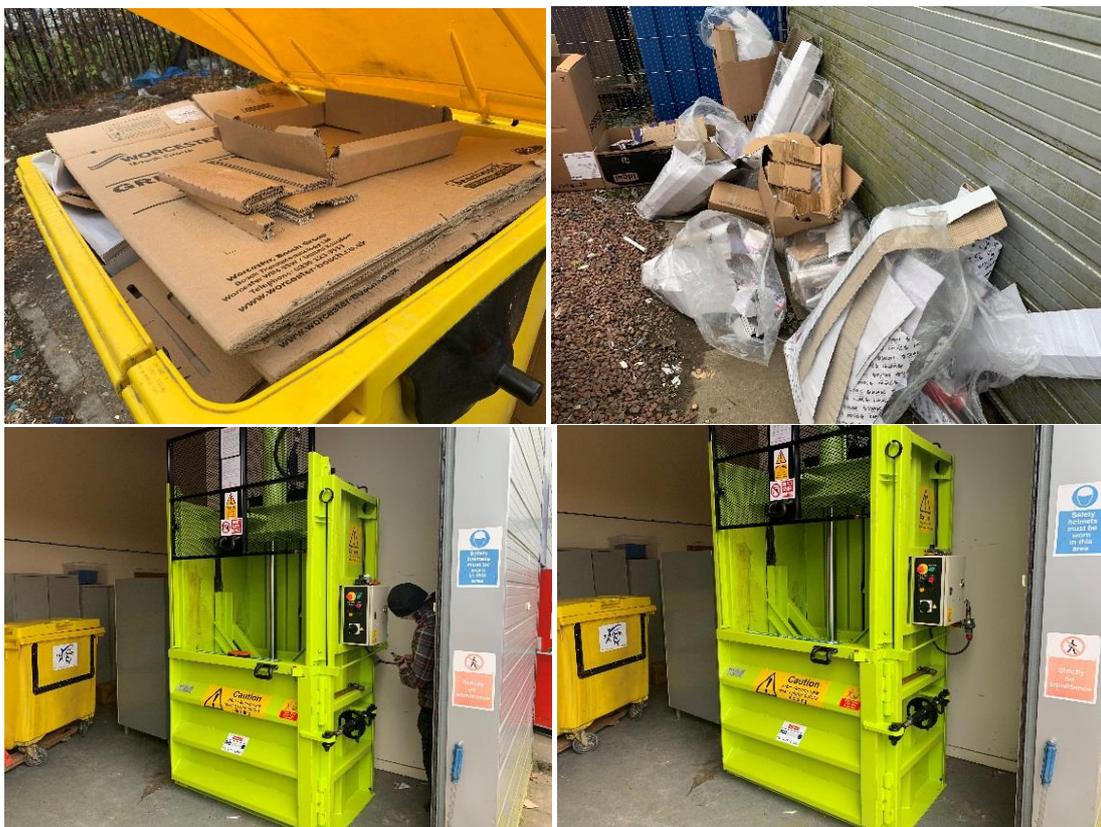




## Case studies: City Technical

A solution was sought for City Technical for their cardboard material waste, which would reduce their costs, reduce their handling and increase rebates. City Technical previously used a skip for their cardboard waste which was exchanged 3 times a week at a cost in excess of £90 per visit, £270 per week! Highlander reviewed the current process and knew we could help to reduce the costs involved. We installed a Dicom PGV500 mill sized baler at the site which allows for cardboard materials to be processed into mill ready bales for only minimal handling, before dispatch to a final processor. City Technical will pay a fixed, low weekly rate for the baler, with the only other costs being baling wire and a power supply to the baler. With cardboard being baled instead of being placed in the waste skip, City Technical will also receive a small rebate from Highlander. Highlander will collect the bales on a regular basis using our Moffett Mounty trucks as the site doesn't have access to a forklift. This new process will save City Technical 60% of their previous costs! Images for illustration as below:



As well as incorporating the old illuminating light systems, we now have an “auto-alert” system in place for all mill sized balers, which transmits an e-mail and text message to nominated operators (up to 7 is possible) when a bale is made, who can then take appropriate action. Whether the action is to simply remove the bale into its final storage area, or a fault has developed with the machine meaning a repair or maintenance is required, this alert system allows an interactive experience with the compactor machine meaning improved operation efficiency all-round!

Highlander balers start from as little as £50 per week and the rental costs includes delivery, installation, servicing and all wear and tear maintenance and customers can come along to the Highlander baler showroom, to see the models of baler we have available or alternatively, we can arrange site visits at other Highlander customers who have our machines in operation. To find out more, check out our new and exclusive cardboard recycling service on our website: <https://highlanderinternational.co.uk/you-bale-we-buy/>

**Alternatively, call us at 01355 524215 for more information on these machines and other services.**

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